

### Chelsea's Energy Optimization Plan - Detailed

Budget and Savings Targets		2012		2013		2014		2015		Total - 4 Years			
		Savings (kwh)	Budget	Savings (kwh)	Budget	Savings (kwh)	Budget	Savings (kwh)	Budget	Savings (kwh)	Budget	% of Total Savings	% of Total Budget
<b>Residential</b> <i>(including admin and eval)</i>	Savings Goals/Budget Caps	128,741	\$ 28,456	131,827	\$ 28,740	133,146	\$ 29,028	134,477	\$ 29,318	528,191	\$ 115,542		
	Current Values for this Portfolio	128,741	\$ 26,883	131,827	\$ 28,175	133,146	\$ 30,231	134,477	\$ 30,534	528,191	\$ 115,823	14%	19%
	Variance	0	\$ 1,572	0	\$ 565	0	\$ (1,203)	0	\$ (1,216)	0	\$ (281)		
	Variance %	0%	6%	0%	2%	0%	-4%	0%	-4%	0%	0%		
<b>Commercial</b> <i>(including admin and eval)</i>	Savings Goals/Budget Caps	790,840	\$ 121,270	809,796	\$ 122,483	817,894	\$ 123,708	826,073	\$ 124,945	3,244,604	\$ 492,406		
	Current Values for this Portfolio	790,839	\$ 117,646	809,796	\$ 122,049	817,894	\$ 126,840	826,073	\$ 128,109	3,244,603	\$ 494,644	86%	81%
	Variance	(0)	\$ 3,624	(0)	\$ 434	(0)	\$ (3,132)	(0)	\$ (3,164)	(1)	\$ (2,238)		
	Variance %	0%	3%	0%	0%	0%	-3%	0%	-3%	0%	0%		
<b>Total</b>	Savings Goals/Budget Caps	919,581	\$ 149,726	941,624	\$ 151,223	951,040	\$ 152,736	960,550	\$ 154,263	3,772,795	\$ 607,948		
	Current Values for this Portfolio	919,581	\$ 144,530	941,624	\$ 150,224	951,040	\$ 157,071	960,550	\$ 158,642	3,772,794	\$ 610,468	100%	100%
	Variance	(0)	\$ 5,196	(0)	\$ 999	(0)	\$ (4,335)	(0)	\$ (4,379)	(1)	\$ (2,520)		
	Variance %	0%	3%	0%	1%	0%	-3%	0%	-3%	0%	0%		

### Energy Optimization Program Portfolio

Portfolio Category	Program Portfolio	USRCT Results	CCE Results	2012		2013		2014		2015		Total - 4 Years			
				Gross First Year kWh Savings	Program Budget	Gross First Year kWh Savings	Program Budget	Gross First Year kWh Savings	Program Budget	Gross First Year kWh Savings	Program Budget	Gross First Year kWh Savings	% of Total Savings	Program Budget	% of Total Budget
<b>Residential</b>	Low Income Services			14,419	\$ 5,173	14,765	\$ 5,297	14,912	\$ 5,350	15,061	\$ 5,403	59,157	1.6%	\$ 21,222	3.5%
	Lighting			27,510	\$ 2,297	28,170	\$ 2,877	28,451	\$ 4,384	28,736	\$ 4,428	112,867	3.0%	\$ 13,987	2.3%
	High Efficiency Appliances			798	\$ 420	817	\$ 430	826	\$ 434	834	\$ 438	3,275	0.1%	\$ 1,721	0.3%
	Efficient HVAC Equipment			4,622	\$ 2,372	4,733	\$ 2,429	4,780	\$ 2,453	4,828	\$ 2,478	18,962	0.5%	\$ 9,731	1.6%
	Appliance Recycling			14,998	\$ 3,477	15,358	\$ 3,561	15,511	\$ 3,596	15,667	\$ 3,632	61,534	1.6%	\$ 14,266	2.3%
	Home Energy			-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	0.0%	\$ -	0.0%
	H2O Kits			-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	0.0%	\$ -	0.0%
	Multi-family Services			29,611	\$ 5,166	30,320	\$ 5,290	30,623	\$ 5,343	30,930	\$ 5,396	121,484	3.2%	\$ 21,195	3.5%
	Educational Services			13,794	\$ 2,168	14,124	\$ 2,253	14,266	\$ 2,356	14,408	\$ 2,380	56,592	1.5%	\$ 9,157	1.5%
	Pilot Programs			22,990	\$ 3,613	23,541	\$ 3,756	23,776	\$ 3,927	24,014	\$ 3,966	94,320	2.5%	\$ 15,262	2.5%
	<b>Subtotal - Residential Solutions</b>			<b>128,741</b>	<b>\$ 24,685</b>	<b>131,827</b>	<b>\$ 25,891</b>	<b>133,146</b>	<b>\$ 27,843</b>	<b>134,477</b>	<b>\$ 28,122</b>	<b>528,191</b>	<b>14.0%</b>	<b>\$ 106,541</b>	<b>17.5%</b>
<b>Commercial &amp; Industrial</b>	Self-Direct Customers														
	Prescriptive Program			541,085	\$ 69,905	554,055	\$ 72,335	559,596	\$ 74,387	565,192	\$ 75,131	2,219,929	58.8%	\$ 291,758	47.8%
	Custom Program			159,589	\$ 25,534	163,414	\$ 26,146	165,049	\$ 26,408	166,699	\$ 26,672	654,751	17.4%	\$ 104,760	17.2%
	Small Business Direct Install			53,382	\$ 7,062	54,661	\$ 7,825	55,208	\$ 9,584	55,760	\$ 9,680	219,011	5.8%	\$ 34,152	5.6%
	Educational Services			13,794	\$ 2,168	14,124	\$ 2,253	14,266	\$ 2,356	14,408	\$ 2,380	56,592	1.5%	\$ 9,157	1.5%
	Pilot/Emerging Technology Programs			22,990	\$ 3,613	23,541	\$ 3,756	23,776	\$ 3,927	24,014	\$ 3,966	94,320	2.5%	\$ 15,262	2.5%
	<b>Subtotal - Business Solutions</b>			<b>790,839</b>	<b>\$ 108,282</b>	<b>809,796</b>	<b>\$ 112,315</b>	<b>817,894</b>	<b>\$ 116,662</b>	<b>826,073</b>	<b>\$ 117,829</b>	<b>3,244,603</b>	<b>86.0%</b>	<b>\$ 455,088</b>	<b>74.5%</b>
	<b>Total Program Portfolio</b>			<b>919,581</b>	<b>\$ 132,968</b>	<b>941,624</b>	<b>\$ 138,206</b>	<b>951,040</b>	<b>\$ 144,505</b>	<b>960,550</b>	<b>\$ 145,950</b>	<b>3,772,794</b>		<b>\$ 561,630</b>	
<b>Portfolio-Level Costs</b>	Utility Administration				\$ 5,781		\$ 6,009		\$ 6,283		\$ 6,346			\$ 24,419	4.0%
	Evaluation				\$ 5,781		\$ 6,009		\$ 6,283		\$ 6,346			\$ 24,419	4.0%
	<b>Subtotal - Portfolio Level Costs</b>				<b>\$ 11,562</b>		<b>\$ 12,018</b>		<b>\$ 12,566</b>		<b>\$ 12,691</b>			<b>\$ 48,837</b>	<b>8.0%</b>
<b>Projected Annual Totals</b>				<b>919,581</b>	<b>\$ 144,530</b>	<b>941,624</b>	<b>\$ 150,224</b>	<b>951,040</b>	<b>\$ 157,071</b>	<b>960,550</b>	<b>\$ 158,642</b>	<b>3,772,794</b>	<b>100.0%</b>	<b>\$ 610,467</b>	<b>100.0%</b>

## Chelsea's Energy Optimization Plan - Summary

Budget and Savings Targets		2012		2013		2014		2015	
		Savings (kwh)	Budget	Savings (kwh)	Budget	Savings (kwh)	Budget	Savings (kwh)	Budget
<b>Residential</b> <i>(including admin and eval)</i>	Savings Goals/Budget Caps	128,741	\$ 28,456	131,827	\$ 28,740	133,146	\$ 29,028	134,477	\$ 29,318
	Current Values for this Portfolio	128,741	\$ 26,883	131,827	\$ 28,175	133,146	\$ 30,231	134,477	\$ 30,534
	Variance	0	\$ 1,572	0	\$ 565	0	\$ (1,203)	0	\$ (1,216)
	Variance %	0%	6%	0%	2%	0%	-4%	0%	-4%
<b>Commercial</b> <i>(including admin and eval)</i>	Savings Goals/Budget Caps	790,840	\$ 121,270	809,796	\$ 122,483	817,894	\$ 123,708	826,073	\$ 124,945
	Current Values for this Portfolio	790,839	\$ 117,646	809,796	\$ 122,049	817,894	\$ 126,840	826,073	\$ 128,109
	Variance	(0)	\$ 3,624	(0)	\$ 434	(0)	\$ (3,132)	(0)	\$ (3,164)
	Variance %	0%	3%	0%	0%	0%	-3%	0%	-3%
<b>Total</b>	Savings Goals/Budget Caps	919,581	\$ 149,726	941,624	\$ 151,223	951,040	\$ 152,736	960,550	\$ 154,263
	Current Values for this Portfolio	919,581	\$ 144,530	941,624	\$ 150,224	951,040	\$ 157,071	960,550	\$ 158,642
	Variance	(0)	\$ 5,196	(0)	\$ 999	(0)	\$ (4,335)	(0)	\$ (4,379)
	Variance %	0%	3%	0%	1%	0%	-3%	0%	-3%

## Energy Optimization Program Portfolio

Portfolio Category	Program Portfolio	USRCT Results	CCE Results	2012		2013		2014		2015	
				Gross First Year kWh Savings	Program Budget	Gross First Year kWh Savings	Program Budget	Gross First Year kWh Savings	Program Budget	Gross First Year kWh Savings	Program Budget
<b>Residential</b>	Low Income Services			14,419	\$ 5,173	14,765	\$ 5,297	14,912	\$ 5,350	15,061	\$ 5,403
	Residential Services			77,539	\$ 13,732	79,398	\$ 14,586	80,192	\$ 16,210	80,994	\$ 16,372
	Educational Services			13,794	\$ 2,168	14,124	\$ 2,253	14,266	\$ 2,356	14,408	\$ 2,380
	Pilot Programs			22,990	\$ 3,613	23,541	\$ 3,756	23,776	\$ 3,927	24,014	\$ 3,966
	<b>Subtotal - Residential Solutions</b>			<b>128,741</b>	<b>\$ 24,685</b>	<b>131,827</b>	<b>\$ 25,891</b>	<b>133,146</b>	<b>\$ 27,843</b>	<b>134,477</b>	<b>\$ 28,122</b>
<b>Commercial &amp; Industrial</b>	Self-Direct Customers										
	Business Services			754,056	\$ 102,501	772,131	\$ 106,306	779,853	\$ 110,379	787,651	\$ 111,483
	Educational Services			13,794	\$ 2,168	14,124	\$ 2,253	14,266	\$ 2,356	14,408	\$ 2,380
	Pilot/Emerging Technology Programs			22,990	\$ 3,613	23,541	\$ 3,756	23,776	\$ 3,927	24,014	\$ 3,966
	<b>Subtotal - Business Solutions</b>			<b>790,839</b>	<b>\$ 108,282</b>	<b>809,796</b>	<b>\$ 112,315</b>	<b>817,894</b>	<b>\$ 116,662</b>	<b>826,073</b>	<b>\$ 117,829</b>
<b>Total Program Portfolio</b>				<b>919,581</b>	<b>\$ 132,968</b>	<b>941,624</b>	<b>\$ 138,206</b>	<b>951,040</b>	<b>\$ 144,505</b>	<b>960,550</b>	<b>\$ 145,950</b>
<b>Portfolio-Level Costs</b>	Utility Administration				\$ 5,781		\$ 6,009		\$ 6,283		\$ 6,346
	Evaluation				\$ 5,781		\$ 6,009		\$ 6,283		\$ 6,346
	<b>Subtotal - Portfolio Level Costs</b>				<b>\$ 11,562</b>		<b>\$ 12,018</b>		<b>\$ 12,566</b>		<b>\$ 12,691</b>
<b>Projected Annual Totals</b>				<b>919,581</b>	<b>\$ 144,530</b>	<b>941,624</b>	<b>\$ 150,224</b>	<b>951,040</b>	<b>\$ 157,071</b>	<b>960,550</b>	<b>\$ 158,642</b>

## Residential Programs

		<i>Participation</i>				
		<i>Incentive</i>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>
<b>Lighting</b>	CFL bulbs regular Res	\$ 1.50	652	534	404	408
	High Tech Lighting Beyond CFL Res	\$ 3.00	-	133	270	272
	CFL bulbs specialty Res	\$ 2.50	29	30	30	30
	CFL bulbs high wattage Res	\$ 5.00	5	5	5	5
	CFL fixtures Res	\$ 15.00	0	1	1	1
	LED Night Light	\$ 1.50	1	1	2	2
	LED Task Light	\$ 5.00	0	0	0	0
	Holiday Lights	\$ 3.50	18	19	19	19
	Ceiling Fans Energy Star w light kit	\$ 15.00	0	0	0	0
<b>High Efficiency Appliances</b>	ES Clothes Washer Electric Water heater Gas Dryer	\$ 50.00	0	0	0	0
	ES Clothes Washer Electric Water heater Electric Dryer	\$ 50.00	0	0	0	0
	Refrigerators/Freezers Energy Star - Side by Side	\$ 25.00	0	0	0	0
	Refrigerators/Freezers Energy Star - Top Freezer	\$ 25.00	1	1	1	1
	Smart Strip plug outlet res	\$ 10.00	2	2	2	2
	Energy Star Dehumidifier	\$ 25.00	2	2	2	2
	ES Dishwasher Tier 1 - elec water heater	\$ 25.00	0	0	0	0
	ES Dishwasher Tier 2 - elec water heater	\$ 25.00	0	0	0	0
	Clothes Dryers - Energy Star	\$ 25.00	1	1	1	1
	ES Room AC	\$ 30.00	2	2	2	2
<b>Home Energy/H2O Kits</b>	Pipe Wrap Electric H2O	\$ 4.00	-	-	-	-
	Showerheads Electric H2O	\$ 7.70	-	-	-	-
	Aerators Electric H2O	\$ 2.80	-	-	-	-
	Energy Star New Homes Bonus	\$ 250.00	-	-	-	-
<b>Efficient HVAC</b>	Setback thermostat - full setback	\$ 15.00	-	-	-	-
	Setback thermostat - moderate setback	\$ 15.00	-	-	-	-
	ASHP - SEER 14	\$ -	-	-	-	-
	ASHP - SEER 15	\$ 150.00	-	-	-	-
	ASHP - SEER 16	\$ 250.00	-	-	-	-
	ASHP - SEER 17	\$ 250.00	-	-	-	-
	ASHP - SEER 18	\$ 250.00	-	-	-	-
	DFHP - SEER 14	\$ -	-	-	-	-
	DFHP - SEER 15	\$ 150.00	-	-	-	-

		<b>Participation</b>				
		<b>Incentive</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>
	DFHP - SEER 16	\$ 250.00	-	-	-	-
	DFHP - SEER 17	\$ 250.00	-	-	-	-
	DFHP - SEER 18	\$ 250.00	-	-	-	-
	GSHP - EER 17	\$ 200.00	0	0	0	0
	GSHP - EER 17 ASHP Base	\$ 200.00	0	0	0	0
	GSHP - EER 19	\$ 300.00	0	0	0	0
	GSHP - EER 19 ASHP Base	\$ 300.00	0	0	0	0
	Central AC - SEER 14	\$ -	-	-	-	-
	Central AC - SEER 15	\$ 150.00	0	0	0	0
	Central AC - SEER 16	\$ 250.00	1	1	1	1
	Central AC - SEER 17	\$ 250.00	0	0	0	0
	Whole House Fan	\$ 25.00	-	-	-	-
	High efficiency furnace with ECM	\$ 150.00	5	5	5	6
	O&M Tune-up	\$ 50.00	-	-	-	-
	Pool Pump and Motor Single Speed	\$ 30.00	0	0	0	0
	Pool Pump and motor with auto controls - multi-speed	\$ 50.00	0	0	0	0
	Residential PV	\$ 1,600.00	0	0	0	0
	Solar Water Heating	\$ 450.00	0	0	0	0
	Electric Water Heater EF 93plus	\$ 25.00	0	0	0	0
	Heat Pump Water Heaters	\$ 150.00	0	0	0	0
<b>Low Income</b>	Low Income CACS Weatherization	Free	-	-	-	-
	Low Income CACS Refrigerators	Free	5	5	5	5
	Low Income CACS Dehumidifiers	Free	3	3	3	3
	Low Income CACS Room AC	Free	3	3	3	3
	Low Income CACS CFLs	Free	198	203	205	207
	Low Income CACS ECM Furnaces	Free	-	-	-	-
	Low Income MF Direct Install In Unit	Free	-	-	-	-
<b>Multi-Family</b>	MF Direct Install In Unit	\$ 45.00	57	59	59	60
<b>Appliance Recycling</b>	Refrigerator Recycling	\$ 60.00	6	6	6	6
	Freezer Recycling	\$ 60.00	2	3	3	3
	Dehumidifier Recycling	\$ 15.00	5	5	5	5
	Room AC Recycling	\$ 15.00	2	2	2	2

## Commercial/Industrial Programs

		<i>Participation</i>				
		<i>Incentive</i>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>
<b>Prescriptive</b>	T8 2ft 1 lamp	\$ 3.00	3	3	3	3
	T8 2ft 2 lamp	\$ 4.00	6	6	6	7
	T8 2ft 3 lamp	\$ 6.00	1	1	1	1
	T8 2ft 4 lamp	\$ 8.00	1	1	1	1
	T8 3ft 1 lamp	\$ 3.00	2	2	2	2
	T8 3ft 2 lamp	\$ 4.00	2	2	2	2
	T8 3ft 3 lamp	\$ 5.00	1	1	1	1
	T8 3ft 4 lamp	\$ 7.00	1	1	1	1
	T8 4ft 1 lamp	\$ 4.00	26	27	27	28
	T8 4ft 2 lamp	\$ 7.00	23	23	24	24
	T8 4ft 3 lamp	\$ 10.00	10	10	10	11
	T8 4ft 4 lamp	\$ 13.00	11	11	11	11
	T8 8ft 1 lamp	\$ 4.00	6	6	6	6
	T8 8ft 2 lamp	\$ 7.00	11	11	12	12
	HPT8 4ft 1 lamp, T8 to HPT8	\$ 2.00	21	21	22	22
	HPT8 4ft 2 lamp, T8 to HPT8	\$ 3.00	383	392	396	400
	HPT8 4ft 3 lamp, T8 to HPT8	\$ 4.00	113	116	117	118
	HPT8 4ft 4 lamp, T8 to HPT8	\$ 5.00	76	78	79	79
	LW HPT8 4ft 1 lamp, T8LWT8 replacing T8	\$ 5.00	5	6	6	6
	LW HPT8 4ft 2 lamp, T8LWT8 replacing T8	\$ 10.00	13	13	14	14
	LW HPT8 4ft 3 lamp, T8LWT8 replacing T8	\$ 15.00	26	26	26	27
	LW HPT8 4ft 4 lamp, T8LWT8 replacing T8	\$ 20.00	129	132	133	135
	Low Watt T8 lamps	\$ 0.75	633	648	654	661
	Delamping T12 2ft	\$ 3.00	4	4	4	4
	Delamping T12 3ft	\$ 4.00	2	2	2	2
	Delamping T12 4ft	\$ 5.00	198	203	205	207
	Delamping T12 8ft	\$ 10.00	74	76	77	78
	Occupancy Sensors under 500 W	\$ 30.00	100	102	103	104
	Occupancy Sensors over 500 W	\$ 50.00	24	24	25	25
	Central Lighting Control	\$ 600.00	0	0	0	0

	<b>Participation</b>				
	<b>Incentive</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>
Switching Controls for Multilevel Lighting	\$ 500.00	0	0	0	0
Daylight Sensor controls	\$ 900.00	0	0	0	0
High Bay 3L T5HO Replacing 250W HID	\$ 35.00	53	54	55	55
High Bay 4LT5HO Replacing 400W HID	\$ 70.00	27	28	28	28
High Bay 6L T5HO replacing 400W HID	\$ 30.00	63	65	66	66
High Bay 6L T5HO Double fixture replace 1000W HID	\$ 120.00	16	17	17	17
High Bay Fluorescent 4LF32T8 Replacing 250W HID	\$ 50.00	39	39	40	40
High Bay Fluorescent 6LF32T8 Replacing 400W HID	\$ 75.00	25	25	26	26
High Bay Fluorescent 8LF32T8 Replacing 400W HID	\$ 50.00	37	37	38	38
High Bay Fluorescent 8LF32T8 Double fixture replace	\$ 160.00	12	12	12	12
42W 8 Lamp Hi Bay CFL	\$ 35.00	23	23	24	24
Pulse Start Metal Halide retrofit only	\$ 30.00	1	1	1	1
Exterior HID replacement to 175W HID retrofit	\$ 45.00	3	3	3	3
Exterior HID replacement above 175W to 250W HID ret	\$ 65.00	7	7	7	7
Exterior HID replacement above 250W to 400W HID ret	\$ 120.00	2	2	2	2
Garage HID replacement to 175W HID retrofit	\$ 100.00	1	1	1	1
Garage HID replacement above 175W to 250W HID retr	\$ 150.00	1	1	1	1
Garage HID replacement above 250W to 400W HID retr	\$ 180.00	2	2	2	2
Exterior Lighting BiLevel Control w Override, 150 to 100	\$ 50.00	0	0	0	0
CFL Fixture c&i	\$ 20.00	5	5	5	5
CFL Screw in c&i	\$ 1.50	694	568	430	435
High Tech Lighting Beyond CFL c&i	\$ 3.00		142	287	290
CFL Screw in high wattage c&i	\$ 8.00	0	0	0	0
CFL Specialty Bulbs c&i	\$ 4.00	2	2	2	2
Cold Cathode lamps c&i	\$ 3.00	1	1	1	1
CFL Reflector Flood c&i	\$ 8.00	3	3	3	3
LED Downlight c&i	\$ 20.00	4	4	4	4
LED Exit Signs Electronic Fixtures Retrofit Only	\$ 12.50	11	12	12	12
LED Auto Traffic Signals	\$ 20.00	1	1	1	2
LED Pedestrian Signals	\$ 15.00	-	-	-	-
Light Tube	\$ 35.00	0	0	0	0

	<b>Participation</b>				
	<b>Incentive</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>
Pumps HP 1.5	\$ 30.00	1	1	1	1
Pumps HP 2	\$ 40.00	1	1	1	1
Pumps HP 3	\$ 60.00	0	0	0	0
Pumps HP 5	\$ 100.00	0	0	0	0
Pumps HP 7.5	\$ 150.00	0	0	0	0
Pumps HP 10	\$ 200.00	0	0	0	0
Pumps HP 15	\$ 300.00	0	0	0	0
Pumps HP 20	\$ 400.00	0	0	0	0
VFD HP 1.5 Process Pumping	\$ 90.00	0	0	0	0
VFD HP 2 Process Pumping	\$ 120.00	0	0	0	0
VFD HP 3 Process Pumping	\$ 180.00	0	0	0	0
VFD HP 5 Process Pumping	\$ 300.00	0	0	0	0
VFD HP 7.5 Process Pumping	\$ 450.00	0	0	0	0
VFD HP 10 Process Pumping	\$ 600.00	0	0	0	0
VFD HP 15 Process Pumping	\$ 900.00	0	0	0	0
VFD HP 20 Process Pumping	\$ 1,200.00	0	0	0	0
VFD HP 25 Process Pumping	\$ 1,500.00	0	0	0	0
VFD HP 30 Process Pumping	\$ 1,800.00	0	0	0	0
VFD HP 40 Process Pumping	\$ 2,400.00	0	0	0	0
VFD HP 50 Process Pumping	\$ 3,000.00	0	0	0	0
VFD HVAC Fan	\$ 15,000.00	0	0	0	0
VFD HVAC CHW Pump	\$ 2,400.00	0	0	0	0
Smart Strip plug outlet c&i	\$ 10.00	23	24	24	24
Vending Equipment Controller	\$ 50.00	1	1	1	1
ENERGY STAR Commercial Solid Door Refrigerators less than 150 lbs	\$ 75.00	0	0	0	0
ENERGY STAR Commercial Solid Door Refrigerators 150 to 300 lbs	\$ 100.00	0	0	0	0
ENERGY STAR Commercial Solid Door Refrigerators 300 to 450 lbs	\$ 150.00	0	0	0	0
ENERGY STAR Commercial Solid Door Freezers less than 150 lbs	\$ 75.00	0	0	0	0
ENERGY STAR Commercial Solid Door Freezers 150 to 300 lbs	\$ 100.00	0	0	0	0
ENERGY STAR Commercial Solid Door Freezers 300 to 450 lbs	\$ 150.00	0	0	0	0
ENERGY STAR Ice Machines less than 500 lbs	\$ 300.00	0	0	0	0

	<b>Participation</b>				
	<b>Incentive</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>
ENERGY STAR Ice Machines 500 to 1000 lbs	\$ 450.00	0	0	0	0
ENERGY STAR Ice Machines more than 1000 lbs	\$ 1,000.00	0	0	0	0
ENERGY STAR Steam Cookers 3 Pan	\$ 450.00	0	0	0	0
ENERGY STAR Steam Cookers 4 Pan	\$ 600.00	0	0	0	0
ENERGY STAR Steam Cookers 5 Pan	\$ 750.00	0	0	0	0
ENERGY STAR Steam Cookers 6 Pan	\$ 900.00	0	0	0	0
ENERGY STAR Hot Holding Cabinets Half Size	\$ 300.00	0	0	0	0
ENERGY STAR Hot Holding Cabinets Three Quarter Size	\$ 400.00	0	0	0	0
ENERGY STAR Hot Holding Cabinets Full Size	\$ 600.00	0	0	0	0
ENERGY STAR Fryers	\$ 125.00	-	-	-	-
Griddles	\$ 200.00	-	-	-	-
Convection Ovens	\$ 250.00	-	-	-	-
Combination Ovens	\$ 1,500.00	-	-	-	-
Pre Rinse Sprayers	\$ 25.00	2	2	2	2
Engineered Nozzles Compressed Air	\$ 100.00	0	0	0	0
Barrel Wraps Inj Mold and Extruders	\$ 1.00	9	10	10	10
ECM Cooler and Freezer Motors ECM replacing SP	\$ 60.00	1	1	1	1
ECM Case Motors	\$ 30.00	1	1	1	2
Clothes Washer Energy Star, Electric Water heater, Gas	\$ 50.00	1	2	2	2
Clothes Washer Energy Star, Electric Water heater, Ele	\$ 50.00	1	1	1	1
Anti Sweat Heater Control	\$ 80.00	2	2	2	2
AC less than 65,000 1 Ph	\$ 30.00	1	1	1	1
AC less than 65,000 3 Ph	\$ 30.00	1	1	1	1
AC 65,000 - 135,000	\$ 150.00	1	1	1	1
AC 135,000 - 240,000	\$ 300.00	0	0	0	0
AC 240,000 - 760,000	\$ 250.00	0	0	0	0
GSHP less than 135,000 17EER	\$ 500.00	0	0	0	0
GSHP less than 135,000 19EER	\$ 500.00	0	0	0	0
GSHP less than 135,000 EER 17 ASHP base	\$ 2,000.00	0	0	0	0
GSHP less than 135,000 EER 19 ASHP base	\$ 2,000.00	0	0	0	0
HP less than 65,000 1 Ph	\$ 100.00	0	0	0	0

		<b>Participation</b>				
		<b>Incentive</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>
	HP less than 65,000 3 Ph	\$ 50.00	0	0	0	0
	HP 65,000 - 135,000	\$ 200.00	0	0	0	0
	HP 135,000 - 240,000	\$ 500.00	0	0	0	0
	HP greater than 240,000	\$ 750.00	0	0	0	0
	Air-cooled Chiller	\$ 6,000.00	0	0	0	0
	Water Cooled Centrifugal Chiller less than 150 ton 0.63	\$ 2,000.00	0	0	0	0
	Water Cooled cent Chiller 150 - 300 ton 0.57 kW ton wit	\$ 9,200.00	0	0	0	0
	Water Cooled cent Chiller greater than 300 ton 0.52 kW	\$ 40,000.00	0	0	0	0
	Economizer	\$ 80.00	0	0	0	0
	Efficient Condenser	\$ 7,000.00	0	0	0	0
	Energy Management System	\$ 1,750.00	0	0	0	0
	High Performance Glazing	\$ 30.00	1	1	1	1
	Night Covers	\$ 1,380.00	0	0	0	0
	PTAC - 10 percent improvement	\$ 5.00	0	0	0	0
	PTAC-HP - 10 percent improvement	\$ 10.00	0	0	0	0
	Setback-Setup c&i	\$ 20.00	2	3	3	3
	Window Film	\$ 0.30	1	1	1	1
	Infrared Heater	\$ 200.00	-	-	-	-
	Energy Star Room AC greater than 14000 Btu per hr	\$ 25.00	0	0	0	0
	Guest Room Energy Management, Electric Heating	\$ 65.00	1	1	1	1
<b>Small Business Direct Install</b>	T-Stat Setback-Setup DI	\$ 50.00	18	18	18	18
	CFL Screw in DI	\$ 3.00	185	152	115	116
	High Tech Lighting Beyond CFL DI	\$ 6.00		38	77	77
	CFL Screw in high wattage DI	\$ 4.00	2	2	2	2
	CFL Specialty Bulbs DI	\$ 3.00	6	6	6	6
	CFL Reflector Flood DI	\$ 6.00	6	6	6	6
	LED Downlight DI	\$ 20.00	6	6	6	6
	LED Exit Signs Electronic Fixtures Retrofit Only DI	\$ 25.00	6	6	6	6
	MF Common Area Direct Install	\$ 8,000.00	-	-	-	-
<b>Custom</b>	Custom	\$ .08/kWh	3	3	3	3